

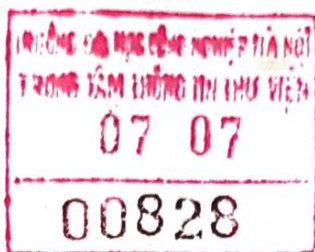
MANAGING for SALES RESULTS

*A Fast-Action Guide
for Finding, Coaching,
and Leading Salespeople*



RON MARKS

FOREWORD BY TOM HOPKINS



MANAGING *for* SALES RESULTS

*A Fast-Action Guide for Finding,
Coaching, and Leading
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